



International Organization for Migration (IOM)  
The UN Migration Agency

Position Title : **Consultant - Business Mapping & Analysis**  
Duty Station : **Niamey, Niger**

Classification : **Consultant, Grade OTHE**  
Type of Appointment : **Consultant, Twenty days**  
Estimated Start Date : **As soon as possible**  
Closing Date : **23 July 2017**

*Established in 1951, IOM is a Related Organization of the United Nations, and as the leading UN agency in the field of migration, works closely with governmental, intergovernmental and non-governmental partners. IOM is dedicated to promoting humane and orderly migration for the benefit of all. It does so by providing services and advice to governments and migrants.*

### **Context:**

Under the direct supervision of the IDEE - Initiative de developement de l'entreprise - the incumbent will be responsible of drafting a business mapping and analysis on 200 start-up businesses.

The general scope of the project is to increase the economic opportunities of young Nigeriens. In this framework, two components are envisaged: (i) support and develop of existing and brand-new business start-up (ii) set up of vocational trainings for young Nigeriens and for school teachers in Niamey, Zinder and Tahoua

### **Core Functions / Responsibilities:**

It is expected that the candidate will undertake the following actions:

- In collaboration with the local and national authorities, draft a business mapping and analysis on 200 startup in Niamey, Zinder and Tahoua.
- In collaboration with the PM, identify the selection criteria against which 40 out of 200 business will be selected and assisted by the project.
- Identify the businesses' baseline for monitoring and evaluation purposes
- Undergo field mission in the target area
- Along with the PM and IP, organize information sharing meetings for the selected businesses.

### **Deliverables**

The report shall be drafted in French.

A draft of the report will be produced in the week that follows the evaluation mission. IOM will formulate its comments and observation in 7 days following the reception of the report. The final report, containing the observations, will be available in the 7 days following the reception of the comments. Both draft and final report will be transmitted via email.

## ***Required Qualifications and Experience:***

### **Education**

- Masters degree in economics, political sciences, international relations or any related field

### **Experience**

- Knowledge and professional experience in the labor market assessment and business analysis in the development countries
- Excellent knowledge of labor market in Niger and the regional social and economic context

### **Languages**

Fluency in English & French are required.

## ***Desirable Competencies:***

### **Behavioral**

- Accountability – takes responsibility for action and manages constructive criticisms
- Client Orientation – works effectively well with client and stakeholders
- Continuous Learning – promotes continuous learning for self and others
- Communication – listens and communicates clearly, adapting delivery to the audience
- Creativity and Initiative – actively seeks new ways of improving programmes or services
- Leadership and Negotiation – develops effective partnerships with internal and external stakeholders;
- Performance Management – identify ways and implement actions to improve performance of self and others.
- Planning and Organizing - plans work, anticipates risks, and sets goals within area of responsibility;
- Professionalism - displays mastery of subject matter
- Teamwork – contributes to a collegial team environment; incorporates gender related needs, perspectives, concerns and promotes equal gender participation.
- Technological Awareness - displays awareness of relevant technological solutions;
- Resource Mobilization - works with internal and external stakeholders to meet resource needs of IOM.

### ***Other:***

#### **Duration:**

The total amount of time to complete this evaluation is esteemed to be 20 days. The mission will start after the signature of the contract between IOM and the consultant.

The consultant will be based in Niamey with one in-country mission to Zinder and Tahoua.

#### **Additional Requirement for the Application**

In order to apply, in addition to the CV and cover letter, the candidate shall send a technical and

financial proposal including methodology and tentative work plan.  
The appointment is subject to funding confirmation.

### **Note**

Appointment will be subject to certification that the candidate is medically fit for appointment or visa requirements and security clearances.

### ***How to apply:***

Interested candidates are invited to submit their applications via PRISM, IOM e-Recruitment system, by 23 July 2017 at the latest, referring to this advertisement.

For further information, please refer to:

<http://www.iom.int/cms/en/sites/iom/home/about-iom-1/recruitment/how-to-apply.html>

In order for an application to be considered valid, IOM only accepts online profiles duly completed.

Only shortlisted candidates will be contacted. You can track the progress of your application on your personal application page in the IOM e-recruitment system.

### ***Posting period:***

From 10.07.2017 to 23.07.2017

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